

**IPS Services**  
Sourcing on demand | Supplier Development | Productivity | Supply Chain  
Reverse Engineering | Engineering Services

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## WHO IS IPS SERVICES

Innovation, Procurement, Solutions & Services is a group of professionals offering Sourcing / Supply Chain services on demand, with world class experience and skills, we are the partner you are looking for.

## TYPE OF PROJECTS - IPS SERVICES

- On Demand Sourcing services for companies with or without footprint in Mexico, Supplier identification, Supplier Development, RFQ process, First Article inspection and delivery, Supplier Relationship Management, Talent Identification and Development.
- Engineering Services to support Nearshoring and Productivity.

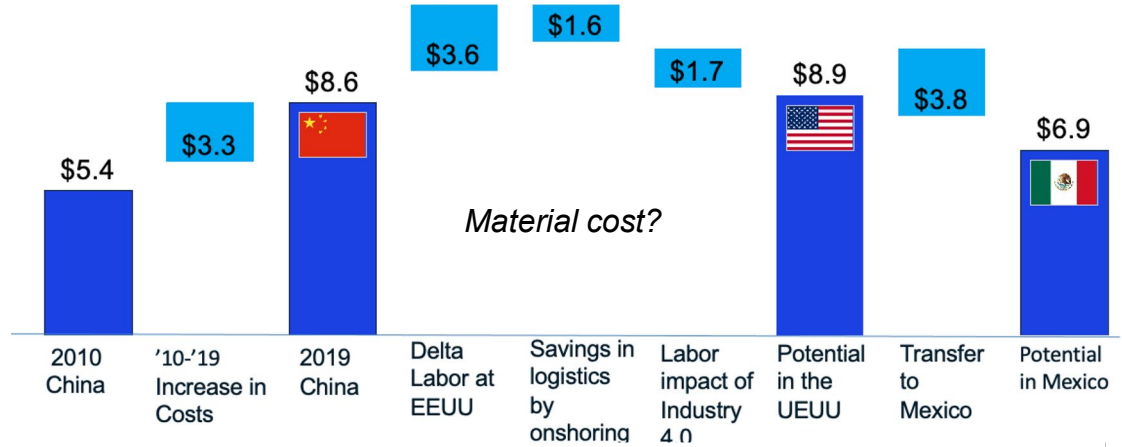


A. Companies Without footprint in Mexico, IPSS is an on demand Strategic Sourcing office also capable to help act as an international procurement office for you; we can identify and develop the right supply chain for your needs.

B. Companies with a footprint in Mexico IPSS is your on demand outside function, collaborating with your existing function, helping you to complement skill set manage complex projects, support bandwidth problems, or just helping you move faster.

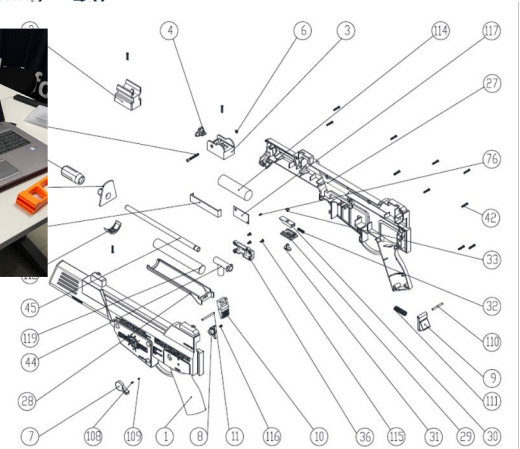
Services:

- Reverse engineering: Creating the necessary engineering to speed up nearshoring opportunities.
- Digitalization of physical samples to enable supplier search.
- CAD Capacity & Basic CAE Applications
- Raw materials including the identification of local alternatives
- Material Lab: Collaborations with Local Material Labs.



SincePagine

Material	Part Name	Material	Quantity	Unit Price	Total Price	Material	Quantity	Unit Price	Total Price
Aluminum	...	...	...	...	...	...	...	...	...
Steel	...	...	...	...	...	...	...	...	...
...	...	...	...	...	...	...	...	...	...





Services:

Applying CAD tools and leveraging local laboratories we can support the regionalization efforts through:

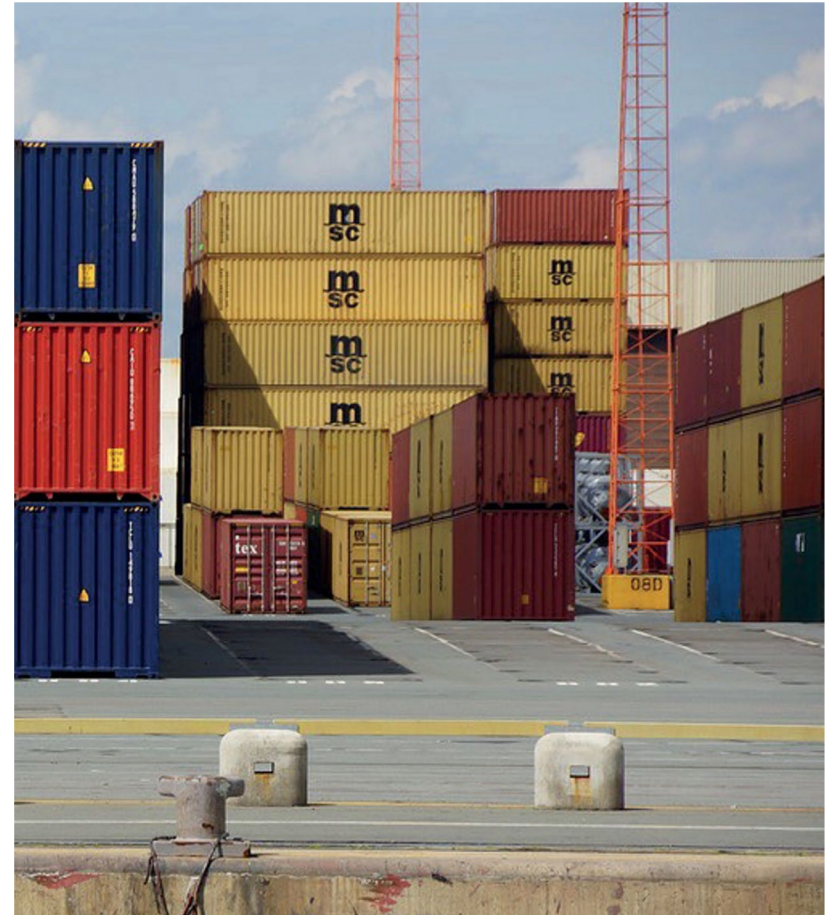
- Productivity
- Cost Reduction
- Process Improvement
- Should cost
- Tear Down Analysis & Workshop
- Material substitution
- Manufacturing Process Improvement





## SO WHY IPSS IS A BETTER OPTION?

- A. We have strong networks among OEM's procurement teams.
- B. We have a seat on the AMT board of directors, along most industrial clusters in Mexico.
- C. We have a strategic partnership with Key Players such as SWS (Global Sourcing) and also Regional Trade Specialists.
- D. Constantly working on projects across different industries giving us updated cost performance readings.
- E. We have experienced resources in global companies that actually had "real jobs" that can solve your "real problems".
- F. Leveraging local labs and technical resources.



# Recurrent Clients / Project Clients



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## SUPPLY BASE & NETWORKING

- IPS has a chair on the AMT Board of Directors, AMT (American Manufacturers Technology), AMT represents equipment manufacturers supplying equipment to companies across Mexico and Latin America.
- IPS Services is part of the Appliances, Automotive and Aerospace Industrial Clusters, participating as a member.
- Assembly / Contract Manufacturing relationship with major manufacturing developers, contract manufacturers and shelter providers.
- Metal Fab (cutting, bending, punching, welding)
- Plastics
- Stampings
- Cable Assemblies
- Castings
- Machining
- Forgings PCBA
- Assembly
- Hardware / Fasteners

